

Since 1936

# SAF-T-GARD®

International, Inc.

*Saf-T-Gard Founders  
Leo & Lillian Rivkin*



## Saf-T-Gard Corporate Capabilities

# Safety Solutions for Industry





## Our Mission

*To provide, based on our experience, expertise and understanding of our customer's requirements, solutions to their needs for industrial safety products and personal protective equipment of the finest world-class quality, appropriate and suitable for the purposes intended, that provide value, safety and security.*



*Saf-T-Gard Founders  
Leo & Lillian Rivkin*



*Richard A. Rivkin,  
President and CEO*



Located in Northbrook, Illinois, Saf-T-Gard International, Inc. is a privately-held family-owned and operated manufacturer, distributor, importer, exporter and global supplier of personal protective equipment, electrical safety, facility safety and first aid. Today, Saf-T-Gard carries on the tradition that was started more than 78 years ago: bringing customers the products, training and service they need to keep employees safe in the workplace. Saf-T-Gard is an active member of the National Safety Council (NSC), International Safety Equipment Association (ISEA), the North American Meat Institute (NAMI) and the Safety Marketing Group (SMG) and provides thousands of solutions from recognized brand names in addition to its renowned line of proprietary brands. Saf-T-Gard actively operates the Voltgard® Test Lab, one of the largest, independent, NAIL4PET-accredited test labs for rubber insulating products in the United States.

Founded in Chicago in 1936 by Leo and Lillian Rivkin, Saf-T-Gard International, Inc. got its start as the Latex Glove Company when the Rivkins purchased equipment from a balloon company to make water-proof, rubber-coated cotton gloves. Because of war-time pressures on Chicago industrial plants, Latex Glove Co. expanded as an industrial glove distributor, selling gloves to military equipment manufacturers. The focus of occupational safety and health in the 1960s and 1970s lead to an increased emphasis on providing a full-line of personal protective equipment, and in the early 1980s, the Voltgard project was developed with the mission to develop the electrical testing and utility industry business. In 1989 the company changed its name to Saf-T-Gard International, Inc. to reflect its dedication to providing a complete line of safety products.

Saf-T-Gard has grown significantly from its humble, two-person loft beginnings in 1939, spanning four generations of family and an 80,000+ square-foot facility while maintaining its commitment to quality, value and service excellence.



INTERNATIONAL  
SAFETY EQUIPMENT  
ASSOCIATION



## Saf-T-Gard Puts the “Personal” in Personal Protective Equipment!

## Now in Our 9th Decade of Keeping Your Employees Safe

- Privately-held, multi-generational family-owned and operated global supplier of industrial safety products
- Founded in 1936 as Latex Glove Company; now a major manufacturer, distributor, importer and exporter of personal protective equipment, environmental safety, facility safety, first aid, public safety and electrical safety
- Recipient of several awards and accolades, including:
  - Former winner of Illinois Family Business of the Year
  - Former winner of the President’s “E” Award (U.S. Department of Commerce) recognizing persons, firms, or organizations which contribute significantly in the effort to increase United States exports
  - Multiple-time winner of the Safety Marketing Group’s (SMG) Gold Star Distributor Award
  - Multiple-time winner of SMG’s Peak Performance Distributor Award
- Thousands of customers from all 50 states and 48 countries representing a broad range of industries from die casters to telecommunications companies, and food processors to the US Government, ranging in sizes from Fortune 20 companies to smaller, mom-and-pop establishments
- Multi-million dollar inventory comprised of thousands of products from the world’s leading safety products manufacturers in addition to private label Saf-T-Gard brands
- 80,000+ square-foot Northbrook, IL facility and strategically located warehouses in Sparks, NV and Hong Kong ensure products are always available when needed by our customers
- Global manufacturing operations to minimize sourcing constraints

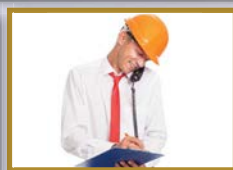




Committed to providing quality products and services to our customers.

## Key Account Programs Provide Superior Value

- Personal attention and care in every detail and practice — from product recommendations, facility safety analyses, inventory control procedures and managing consistency across organizations — Saf-T-Gard will identify, respond to and exceed your expectations
- Guaranteed stock dedicated to your company through custom programs including unique stock coding to further ensure product availability
- PPE standardization programs consolidate SKUs, increase compliance and demonstrate significant bottom line savings. Multi-plant implementation capabilities accelerate time and cost savings
- Maximum discounts on quality products from the world's leading safety products manufacturers
- Dedicated sales staff and customer service team readily accessible to single and multi-location plants providing technical support, new product recommendations and process improvements
- Fax, phone, EDI, XML punch out and online ordering capabilities with enhanced reporting functionality including fill rates, weekly stock status reports, monthly savings reports and quarterly usage reports
- Simplified monthly reporting data with one PO number, contract number, location, shipment number, quantity ordered, price and unique stock code for all purchases at all locations, including custom reporting capabilities available to meet your reporting needs — whatever they may be
- 24-hour on-call response services available to handle emergency situations as they arise





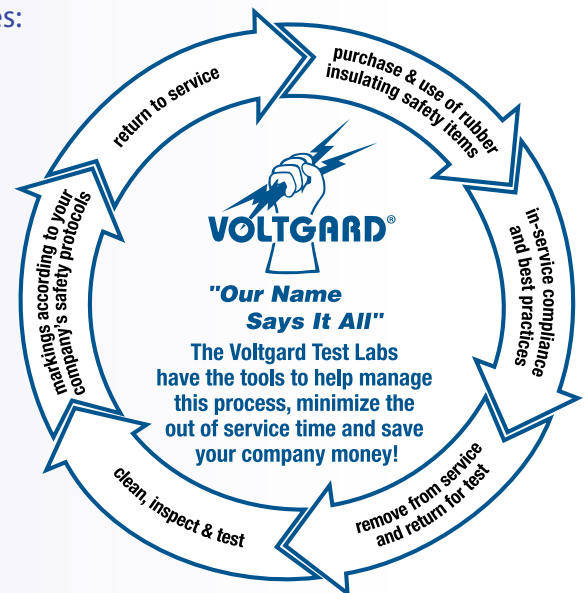
**"Our Name  
Says It All"**

## Electrical Safety Compliance with the Voltgard® Test Lab

- OSHA workplace rules mandate the use of rubber insulating equipment to protect workers from electric shock and arc flash hazards on the job, but not all companies are compliant
- Saf-T-Gard is uniquely qualified to work with your facility and keep your employees safe while meeting all applicable industry standards with our Voltgard® Test Lab, the largest and independent NAIL4PET-accredited test lab for rubber insulating products in the United States providing full-service testing and recertification of rubber gloves, sleeves, blankets, line hoses, covers, dielectric footwear, jumper cables, grounding sets, plastic guards, hotsticks, matting, hoods and hand tools
- **The Original Rubber Goods Change-Out Program®** ensures tested materials are received within compliance guidelines giving workers the peace of mind to focus on the task at hand

This process includes:

- Cleaning
- Visual inspection
- Electrical testing
- Markings according to your company's safety protocols
- Shipment to your warehouse or job site to where they are needed



Glove Visual Inspection



Glove Electrical Testing



Tested Gloves Ready for Marking and Packing



Hotstick Testing





Invested and focused, passionate about industrial safety for four generations.

## More than 250 Years of Combined Industry Experience

- Professional staff features the past president and member of the Hall of Fame of the National Industrial Glove Distributors Association (NIGDA), past president of the Safety Equipment Distributors Association (SEDA), a voting member of the American Society for Testing Materials (ASTM) Committee F18 on Electrical Protective Equipment for Workers, a member of the Worker Safety Committee for the North American Meat Institute, members of the hand protection task group for ISEA (International Safety Equipment Association), as well as many Qualified Safety Sales Professionals (QSSP)
- Saf-T-Gard is an active member of several industry organizations, including the National Safety Council (NSC), International Safety Equipment Association (ISEA), the North American Meat Institute (NAMI) and the Safety Marketing Group (SMG) and brings a wealth of this insider information to the customer forefront
- Expertise in developing safety programs, recommending alternative products and implementing comprehensive safety systems for an overall safe work environment, providing a significant reduction in injuries and ensuring quality and value-driven safety planning for all customers
- Trained safety professionals together with nationwide resources can assist in a variety of safety and on-site plant services, including:
  - Prescription eyewear programs
  - PPE vending, glove washing/recycling
  - Mobile health testing
  - Respiratory fit testing
  - Eyewash station audits
  - Confined space safety training
  - Site/plant safety inspections/audits
  - Electrical arc flash clothing evaluation
  - Fall protection training
  - Emergency incident response training
  - Occupational exposure assessments for noise, chemicals and particulates and more
- Product design and development experience, and the resources to help make sure that your workers get what they need to stay safe and come home to their families



Comprehensive safety solutions provide additional time and cost efficiencies!

## Saf-T-Gard Offers A Unique Collection of Value-Added Services to Meet Your Total Safety Needs!

- **Industrial Vending Solutions**
  - In partnership with SupplyPro®, Saf-T-Gard offers alternative sourcing options to drive additional savings and ensure that the right employees are using the right equipment for the job
  - PPE vending solutions are available for easy, flexible inventory control at the work cell to help minimize risk, increase compliance and productivity, curtail waste, reduce costs and injuries and simplify the overall distribution and management of safety supplies
  - The Saf-T-Gard vending program is easily adaptable to any customer's business environment and delivers the industry's highest return on investment
- **Prescription Eyewear (SRx) Program**
  - Through 3M™, Saf-T-Gard facilitates a turnkey SRx program that offers convenient, compliant and comprehensive eyewear solutions to increase worker safety and performance while reducing injuries and costs
  - Dozens of styles are condensed into three SKUs and three all-inclusive prices (one SKU and one price for plastic frames, one SKU and one price for metal frames and one SKU and one price for optional sunglasses/transitions lenses)
  - Dispensing network of more than 2,000 Eye Care Professionals to provide assistance with selection and fit, and only one invoice is issued by Saf-T-Gard after the completed eyewear has shipped
- **Safety Management System**
  - Whether you already have a fully-functioning safety-department, or no safety program at all, Saf-T-Gard can help empower you to better protect your human capital with SafetyPlusWeb™, a comprehensive new loss control solution that costs 70-90% less than the leading safety management software available today
  - A revolutionary new cloud-based web safety management system, SafetyPlusWeb is so powerful that it can even predict problems before they occur by offering dynamic employee assignments; real-time information on who is qualified to enter a facility or jobsite or perform a certain task or inspection; adverse incident and substance abuse and inspection tracking and reporting; weekly e-mail reminder notifications that alert when an employee's credentials are about to expire, what inspections are still open and what incidents have not had corrective actions; and FREE online training/documentation management
  - SafetyPlusWeb will even enter in all of the company data so that businesses can focus on their other responsibilities while proactively managing their employees



SRx Made Easy





## Personal Protective Equipment

- Eye Protection
- Hand Protection
  - General-Purpose Gloves
  - Mechanic's Gloves
  - Leather Palm Gloves
  - Welding Gloves
  - High Heat Gloves
  - Coated Gloves
  - Cut-Resistant Gloves
  - Metal Mesh Gloves
  - Chemical-Resistant Gloves
  - Rubber Insulating Gloves
  - Disposable Gloves
- Hearing Protection
- Respiratory Protection
- Head Protection
- Protective Clothing
- Foot Protection
- Ergonomics
- Fall Protection
- Miscellaneous PPE



*Ambi-Gard® Disposable Gloves*



*Visi-Gard® B2*



*AirCore™ Harness*



*Flammable Storage*



*6500QL 1/2 Mask*



*HyFlex® 11-435*



*ColdForm2™ Sorbents*



*Optimus™ Eyewash*

## Electrical Safety

- Arc Flash Clothing
- Dielectric Testing Services
- Rubber Insulating Gloves & Glove Kits
- Rubber Insulating Sleeves & Blankets
- Glove/Sleeve Bags & Blanket Canisters
- Dielectric Footwear
- Insulated Tools & Equipment

## Facility Safety

- Facility Identification/Signs
- Spill Protection & Response
- Confined Space/Blowers/Gas Detection
- Lockout/Tagout/Kits
- Safety Cutters
- Floor Safety
- Safety Mirrors
- Emergency Eyewash/Showers
- Flashlights/Batteries
- Fire Safety



*Squincher*



*First Aid Kits*



*Voltgard® Glove Testing Services*



*Lineman's Safety*



*Lift Front Hood*



*Arc Flash Protection*

## First Aid

# Manufacturers/Brands

- \* 3M
- \* Accuform Signs
- \* Acme United/Pac-Kit First Aid
- AEMC
- Allegro
- Ambi-Gard®**
- American Polywater
- \* Ansell
- Athea Laboratories
- Bierer Meters
- \* Bouton Optical
- \* Brady/SPC Sorbents
- \* BW Technologies by Honeywell
- \* Capital Safety
- Carolina Glove
- Cementex
- \* Chicago Protective Apparel (CPA)
- Com-4-Terry®**
- Comfo-Grip®**
- \* Cordova Safety Products
- \* CoreTex
- Cortina Safety Products
- \* DBI-SALA
- \* DuPont Personal Protection
- Dura-Gard®**
- Eagle Manufacturing
- \* E-A-R
- Econo-Gard®**
- Enviro-Gard®**
- \* Ergodyne
- Evolution Sorbent Products (ESP)
- Estex
- \* Fibre-Metal by Honeywell
- Gatorade
- Harris Industries, Inc.
- Hastings Fiber Glass Products
- Hexarmor

- \* Honeywell Analytics
- \* Honeywell Safety Products
- \* Howard Leight by Honeywell
- \* Jackson Safety
- \* Justrite
- Kidde
- \* Kimberly-Clark Professional
- Klein Tools
- Kunz Glove Company
- \* Lakeland
- Malt Industries
- MAPA
- Master Lock
- Mechani-Gard®**
- \* Microflex
- \* Miller by Honeywell
- \* Moldex
- MSA
- \* National Safety Apparel (NSA)
- Niroflex USA
- \* NoTrax/Apex Matting
- \* Norcross Safety
- \* North by Honeywell
- \* NOVAX
- OccuNomix
- OLFA
- \* ONGUARD by Ansell
- Pacific Handy Cutter (PHC)
- \* PhysicansCare
- \* Protective Industrial Products (PIP)
- Polar-Gard®**
- PortaGas
- Prima-Gard®**
- Protecto-Gard®**
- Pyramex
- Rack'Em
- \* Radians
- \* RAE Systems by Honeywell

- \* Rayovac
- Reflect-A-Gard®**
- RefrigiWear
- Safetec
- \* SafetyPlusWeb
- \* The Safety Zone
- Saf-T-Gard®**
- Salisbury Electrical Safety by Honeywell
- \* Se-Kure Domes & Mirrors
- \* Sellstrom
- Sempermed
- \* Servus by Honeywell
- ShowaBest Gloves
- Solva-Gard®**
- Southern Glove
- \* Speakman
- \* Sqwincher
- \* Stanco Safety Products
- \* Superior Glove
- \* SupplyPro
- Therma-Gard®**
- \* Tingley
- UltraTech
- Underwater Kinetics
- \* Uvex by Honeywell
- Versa-Gard®**
- Versa-Gard Flex®**
- Visi-Gard®**
- Voltgard®**
- Water-Jel
- Wells Lamont
- \* West Chester Protective Gear
- Wiha Insulated Tools
- Work Area Protection
- Zing Green Safety Products
- \* Zoll Medical Corporation
- And many, many more!*

Gold bar with bold blue text = Saf-T-Gard proprietary brands.

\* = Safety Marketing Group member companies — the world's largest consortium of independently owned safety equipment distributors.



# Welcome to the world of Saf-T-Gard International!

For more than 7 decades industrial buyers worldwide have relied on Saf-T-Gard for the products and services that keep workers safe on the job.

Our history goes back to 1936 when my grandparents started manufacturing rubber gloves in an industrial loft in Chicago. Today we offer total head-to-toe personal protective equipment as well as an expanded range of first aid, facility safety, and environmental safety products. Electrical safety requires particular expertise, and Saf-T-Gard's Voltgard® division is uniquely qualified to provide the specialized goods and services needed for protection while working on or near energized lines and equipment as well as protection from arc flash hazards. The Voltgard Test Lab is one of the largest fully-accredited independent test labs for rubber insulating products and related tools and equipment in the United States. As a leading manufacturer and distributor of rubber insulating products and accessories, arc flash safety clothing and kits, hot line equipment and tools, grounding and jumpers, and testing services, Voltgard is dedicated to serving electrical utilities, telecommunications and cable services, electrical contractors, and general industry with quality protection beyond just compliance.



Thanks for your business.

*Richard A. Rivkin*  
President and CEO



# Look to the "GARD" for Quality & Value

Saf-T-Gard® brands have been developed over the years to bring you quality products at prices for today's budget conscious customer. Because Saf-T-Gard branded products have been manufactured to our precise standards, we have 100% confidence in the product performance and that they meet or exceed all applicable industry standards.

Look for Saf-T-"Gard" products throughout our catalog and on our website, and choose them knowing that you are assured of top quality and unsurpassed value. Feel confident that you are getting products with more than 78 years of Saf-T-Gard experience behind them.



Phone: 1-800-548-GARD (4273)

Fax: 1-888-548-GARD (4273)

Order Online: [www.saftgard.com](http://www.saftgard.com)

## SAF-T-GARD®

International, Inc.

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