



SAF-T-GARD
International, Inc.



DELIVERING
WORKER SAFETY SOLUTIONS
for more than 85 years

Spring into Summer Safely with 23% Savings on Seasonal Products



SAF-T-GARD
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BRINGING WORKERS HOME SAFELY SINCE 1936

Summer is approaching, which means so are the additional workplace hazards it brings that can lead to an increase in accidents, injuries and illnesses if not properly addressed. Now's the time to start fresh and stock up on all the safety essentials for the season **with 23% savings from Saf-T-Gard.**

Workers are at a higher risk of on-the-job injuries, which for employers, means a higher risk of lost productivity and increasing costs. According to a report by the Bureau of Labor Statistics, workplace injuries are more frequent during the summer months of June, July, and August. Between the three months, an average of 3,331.3 workplace injuries occur daily.

During the summer, more workers are performing job tasks while exposed to the outdoor elements such as construction, road paving, engineering, roofing, painting, landscaping, utility work and agricultural work. However, indoor workers in chemical plants, foundries, HVAC and material handling and distribution warehouses work in hot conditions year-round that are often made worse in the summer months.

Workers that are laboring outdoors or in warmer temperatures must prepare for heat stress, prolonged sun, and UV ray exposure, falling debris and dropped objects, storm-related weather, flooding, low visibility, dangerous road conditions, slips trips and falls, cuts and scrapes, allergies, sunburns, insect bites and stings to name a few!

Fortunately, employers can reduce accidents and injuries by taking the proper precautions by selecting the right personal protective equipment for the application and environment.

From rehydration drinks, cooling towels and bands, UV-blocking safety glasses, sunscreen, hard hats, tool tethering and rainwear to Hi-Viz clothing, traffic control, fall protection, first aid kits, allergy medications and decongestants, burn care and bug spray, **Saf-T-Gard has everything your workers need and more to stand up to these challenges with 23% savings on featured items when you enter the promo code SUMMER23 at the checkout.** Click [here](#) to shop our seasonal selection online to take advantage of the discount **before it expires on September 30, 2023.**

Happy Memorial Day



Saf-T-Gard honors and thanks the men and women who sacrificed their lives in service of our country.

In observance of Memorial Day, Saf-T-Gard will be closed on Monday, May 29, 2023, and resume regular business hours on Tuesday, May 30, 2023.

Have a safe holiday with your family and loved ones.

Shop Saf-tgard.com - The Smart, Simple and Speedy Way to Shop for Safety Online Today!



Saf-tgard.com makes it easier than ever for visitors to find exactly what they are looking for by utilizing a guided navigation layout with a fully-optimized "smart" search engine. The responsive design enables use and access to more than 6,000 products with enhanced product content and imagery on your PC, smart phone, or tablet.

Moreover, existing Saf-T-Gard customers can link their account to a new Saf-tgard.com web login to review ALL past orders and invoices, create a "wish list" of favorite items, save carts to simplify the ordering/reordering process and so much more! Buyers without an existing Saf-T-Gard account can register for one online, or they can still search, browse and order on Saf-tgard.com without a Saf-T-Gard account.

Get Hot Online Deals on Cool Sqwincher® Solutions from Saf-T-Gard



Did you know that a fluid loss of 2% of total body weight has a negative effect on physical performance? At 3-5% weight loss through fluid loss, performance reduces by 40 to 50%. An additional fluid loss will lead to severe dehydration, where muscle coordination and the ability to think clearly decrease. This can be remedied by ensuring adequate fluid intake throughout the day to prevent fluid loss.

Saf-T-Gard can help keep you and your workers safe from dehydration by providing **Sqwincher® hydration solutions** in a variety of formulations, flavors, and dispensing options in addition to the following two online promotions available now through August 31, 2023:

1. **THIRST30** - Save 30% on all Sqwincher® products online with promo code THIRST30
2. **FREEFREEZER** - Get a FREE 7 cubic foot freezer with purchase of 60 cases of Sqwincher® Squeeze® Pops (Regular and/or ZERO) online by following these easy steps:
 - a. Add 60 (+) Cases of Squeeze® Pops (Regular and/or ZERO) AND Sqwincher® freezer(s) (Item #: **158500703**) to your cart
 - b. Enter promo code FREEFREEZER at checkout

Why Sqwincher®?

- Unique Sqwincher® product formulations are scientifically formulated to rehydrate bodies in even the most rigorous conditions
- Restores important minerals and fluids lost through dehydration, physical exertion, and heat stress
- Contains necessary potassium and low sodium - key electrolytes that help maintain peak performance
- Quick and convenient product design and use
- Available in powder concentrate, liquid concentrate, ready-made drink and freeze pop configurations in Regular and ZERO sugar-free formulations
- Available in a variety of flavors, packaging, and yield sizes

Click [here](#) to download the flyer for a complete listing of Sqwincher® promotional products, click [here](#) to shop them online, or call customer service at **1-800-548-GARD (4273)** for more information or to place an order.

Shop Saftgard.com for 20% Savings

We invite you to spend a few minutes at Saftgard.com, and if you haven't already, please register for an account to enable online ordering.

Click [here](#) for a shortcut to the registration page, and click [here](#) for detailed instructions on how to link your Saf-T-Gard account to a Saftgard.com web login.

Visit with Saf-T-Gard



Chicagoland Safety, Health & Environmental Conference - Wednesday, September 20, 2023, from 10:00 a.m. to 6:00 p.m., Northern Illinois University (Naperville Campus), Naperville, IL, Booth #TBD

The Utility Expo - Tuesday, September 26, 2023, from 8:30 a.m. to 5:00 p.m. (Eastern Time), Wednesday, September 27, 2023, from 8:30 a.m. to 5:00 p.m. (Eastern Time) and Thursday, September 28, 2023, from 8:00 a.m. to 2:00 p.m. (Eastern Time), Kentucky Exposition Center, Louisville, KY, Booth #S4351

Five Safety Tips



1. HEADS UP SAFETY - Keep cool under your safety cap with sweatbands, cooling pads, and cooling bandana caps that can be worn under protective headgear

2. HEADS UP SAFETY - Our safety caps and full-brim safety hats include universal accessory slots for attaching earmuffs and faceshields

3. HEADS UP SAFETY - Protective headgear can be ordered in a wide variety of stock colors for such applications as matching company colors, identifying departments, or identifying supervisors

20% OFF SITEWIDE SAVINGS

SAF-T-GARD
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PROMO CODE:
WEBSALE20

SHOP NOW

www.saf-tgard.com



ENTER PROMO CODE: WEBSALE20 AT CHECKOUT

*This promotion is valid on web orders only. Limit one per customer.
Additional exclusions may apply.*

SAVE TIME & MONEY WHEN YOU SHOP ONLINE

- All the top brands and products in safety
- Create an account for a personalized experience
- Easy to use on PC, smart phone, or tablet

VISIT SAFTGARD.COM

The Smart, Simple & Speedy Way to Shop for Safety Online Today!

Shop Now

**BAYCO® Nightstick® Professional
Lighting Now Available at Saf-T-Gard**



REAL-WORLD PRODUCT PERFORMANCE

Nightstick® lights outperform the competition with superior lumens, candela, beam distance and run-time. The Nightstick® product line is built with industry-leading LEDs, durable housing materials, precision engineered reflectors, reliable switch functionality, innovative electronics and the latest generation battery technology. Many products include the exclusive Dual-Light technology, allowing simultaneous use of both flashlight and downward floodlight, for maximum safety and visibility when needed the most.

UNWAVERING COMMITMENT TO QUALITY

4. HEADS UP SAFETY -
Adding your company logo and/or safety slogans to safety caps and hats are low-cost options that can promote corporate identify

5. HEADS UP SAFETY -
And don't forget about cool, comfortable disposable hairnets and bouffant caps for food preparation, food service, and controlled environment workers

QUESTIONS

Q&A
ANSWERS



Question - What is OSHA's policy on skin cancer as a risk to outdoor workers?

Answer - The Occupational Safety and Health Administration does address worker exposure to the sun's radiation indirectly under the 29 Code of Federal Regulations 1910.132(a) pertaining to personal protective equipment. Employers are to use effective forms of protection such as wide-brim hats and long sleeve clothing. In situations where the only effective means of protection is sunscreen, then it too may be used. Saf-T-Gard proudly offers a full line of CoreTex® Skin Care products, including SunX® Sunscreens, BugX® Insect Repellents and IvyX® Poisonous Plant Pre- and Post-Contact Treatments. Click [here](#) to view them online.

Saf-T-Gard Spotlight



Tanaina Santa is the Telecom Account Manager

Designed and engineered in Texas, the products are produced in dedicated ISO 9001 certified factories undergoing rigorous quality control inspections by independent 3rd party inspectors at multiple points during the manufacturing process. Additional quality control inspections take place as products arrive and leave the distribution facility. This commitment to excellence continues throughout the customer service experience...with a goal of 100% customer satisfaction and backed by a Limited Lifetime Warranty.

EXCEPTIONAL VALUE

The Nightstick® product line is designed and manufactured to outperform any other product in its class with the commitment to delivering the industry's best performing, highest-quality lighting products at the lowest possible price.

A selection of BAYCO® Nightstick® part numbers are as follows:

- **NSP-4608B** - BAYCO® Nightstick® Multi-Function Headlamp
- **XPP-5454G** - BAYCO® Nightstick® Intrinsically Safe Multi-Function Dual-Light™ Headlamp
- **XPP-5411GX** - BAYCO® Nightstick® Intrinsically Safe Penlight w/Mount
- **MT-100** - BAYCO® Nightstick® Mini Tactical Flashlight
- **XPP-5422GMX** - BAYCO® Nightstick® Intrinsically Safe Dual-Light™ Flashlight w/Dual Magnets



Be sure to take advantage of Saf-T-Gard's offer to receive a **FREE BAYCO® Nightstick® MT-100 Mini Tactical Flashlight** with \$150 purchase online with promo code **GLOW150**. Please note that the MT-100 flashlight must be added to your cart before you enter the **GLOW150** promo code in order to redeem the promotion.

Click [here](#) to shop the **BAYCO® Nightstick®** professional lights online, or call customer service at **1-800-548-GARD (4273)** today for more information or to place an order.

Six Numbers to Know During Better Hearing Month



and she joined Saf-T-Gard more than 14 years ago.

What Tanaina likes about Saf-T-Gard:

"I like the working environment. My co-workers are very friendly and helpful."

What makes Tanaina's day:

"Being able to help others and providing the best customer service I can is very important to me both personally and professionally."

Tanaina's outside interests are:

"I enjoy spending time with my family, especially with my 3 children Diego, Giuliana and Matteo."

Anything else:

"Happiness is inward, not outward; and so, it does not depend on what we have but on what we are."
- Henry Van Dyke



Employees at times perform various tasks on construction equipment being used at a construction site, such as checking fluid levels. At times this work is done while the employee is on the vehicle at heights of more than 6 feet. Do any OSHA construction standards require fall protection for employees who are on construction equipment, such as excavators, dump trucks, and bulldozers at heights in excess of 6 feet?

The OSHA standards for fall protection in 29 CFR 1926 Subpart M do not apply in this situation because Subpart M explicitly excludes vehicles. 29 CFR 1926.501(b)(1) states: Each employee on a walking/working surface (horizontal and vertical surface) with an unprotected side or edge which is 6 feet (1.8 m) or more above a lower level shall be protected from falling by the use of guardrail systems, safety

For nearly 100 years, Better Hearing and Speech Month, sometimes shortened to **Better Hearing Month**, has helped raise awareness about hearing problems and their causes and encouraged people to get their hearing checked. Hearing is a vital component to our physical health and our social and emotional quality of life. Untreated hearing loss in seniors, for instance, has been linked to increased falls and risk of developing dementia. Read on to learn more hearing loss statistics and ways to protect your hearing.

- **5 billion** people around the world are projected to have hearing loss by 2050.
- **16,000** - There are approximately 16,000 hair cells within the inner ear, which allow your brain to detect sounds. You can lose 30% to 50% of these cells before you notice any hearing loss or before changes in your hearing can be detected on a hearing test. Damaged inner ear cells do not re-grow.
- **80 decibels (dB)** - When listening to music or podcasts through a personal audio device, the sound should not exceed 80 dB for adults. Keeping the volume below 60% is a good general rule. For reference, a large truck or motorcycle from 15 feet away is 85-90 dB, a jackhammer from 3 feet away is around 120 dB and a jet engine from 100 feet away is around 130 dB.
- **17%** of all U.S. adults between the ages of 20 and 69, representing approximately 26 million people, have suffered hearing damage from excessive exposure to noise. This is called noise-induced hearing loss.
- **25%** - The percentage of people gets higher when you look at occupational hearing loss. Roughly 25% of all workers have been exposed to hazardous noise. Certain occupations, such as airline ground maintenance, construction, farming and military jobs involving firearms, have a higher risk for job-related hearing loss. The latest data from the National Institute for Occupational Safety and Health (NIOSH) shows that 61% of all mining, oil and gas workers, 51% of all construction workers, 46% of all manufacturing workers and 40% of all transportation and warehousing workers have been exposed to hazardous levels of noise.
- **53%** - When looking at workers in all fields, more than half report not wearing hearing protection, even when their job involves being exposed to loud noises. If you drill down into different high-risk industries, the number varies. For example in mining, oil and gas its 28%, in utilities its 38% and in transportation/warehousing its 59% who have said they do not always wear hearing protection.

Audiologists recommend a hearing screening - typically filling out a questionnaire or taking an online hearing test - every few years for those exposed to loud noises regularly through their job.

Wearing the proper personal protective equipment (PPE) to help safeguard your hearing is critical on the job, particularly when you work in a field with elevated noise exposure.

Saf-T-Gard offers a full line of **Honeywell hearing protection** options, from a variety of disposable and reusable earplugs and earmuffs that provide passive protection against noise to electronic earmuffs that have enhanced communication features while helping protect individuals' hearing. Click [here](#) to shop them online or call customer service at **1-800-548-GARD (4273)** today for more information or to place an order.

Make an Impact with Colorful PPE

net systems, or personal fall arrest systems. The phrase "walking/working surface" is defined at 29 CFR 1926.500(b)(2) as: Any surface, whether horizontal or vertical on which an employee walks or works, including, but not limited to, floors, roofs, ramps, bridges, runways, formwork and concrete reinforcing steel but **not including** ladders, **vehicles**, or trailers, on which employees must be located in order to perform their job duties. [Emphasis added]. Therefore, Subpart M does not require fall protection for an employee who is on a vehicle in order to perform his or her job duties because 1926.500(b)(2) expressly excludes vehicles from the definition of "walking/working surface."

Reference: 29 CFR 1910.95

As I See It



It is May 2023 and this month let's focus on those magic words - "You're getting an upgrade." Frequent travelers know that those upgrades mean that you're appreciated, and that the airline/hotel/car rental wants to show their appreciation by upgrading the experience beyond expectations.

Let's explore upgrading your PPE and safety program. You and your workers certainly deserve upgrades, so let's start at the top. Ever since the first hard hat was patented in 1919, workers have worn either a full brim safety hat or a peak brim safety cap for industrial head protection. Now with more and more work being done at heights and with greater impact hazards, the upgrade available is to short brim caps with an integrated chinstrap and enhanced impact-absorbing helmet liner. These relatively new products meet or exceed ANSI Z89.1 Type II requirements for impact



Using colorful PPE can equip workers with quick visual guides to reduce accidents and lower confusion on the job. But what products are the most effective with color?

Hard Hats

A hard hat color code system can be used to quickly identify workers with different roles, training levels, and work areas. The most common colors are white, yellow, blue, green, and red.

Work Wear

Like the hard hat color code system, work wear can help identify different roles and experience levels on the job. Try more enhanced visibility options like blue, pink, red, and green.

Gloves

Gloves are great examples of how color can be incorporated for added protection. Colors are used in coatings, liners, impact design, and even to call attention to fingertips. Eye-catching gloves alert and remind workers to watch where their hands are.

Eyewear

Frame and lens color variations can play a factor when choosing safety eyewear. Frame colors are perfect for work areas where color coding is necessary. Lens color ensures relaxed and concentrated vision by reducing glare and/or increasing contrast.

Saf-T-Gard carries a wide range of **Pyramex products** to colorize your safety program, including safety glasses, hard hats, protective clothing and more! Click [here](#) to shop them online or call customer service at **1-800-548-GARD (4273)** today for more information or to place an order.

Watch the FREE Sqwincher: OSHA's Focus on Heat Stress – Effective Hydration Planning Webinar ON DEMAND



OSHA'S FOCUS ON HEAT STRESS
Effective Hydration Planning
ON DEMAND

WATCH NOW



As temperatures continue to rise, it's crucial for construction professionals to be proactive in addressing heat stress and ensuring your team stays properly hydrated. That's why we invite you to join the educational webinar: "OSHA's Focus on Heat Stress – Effective Hydration Planning."

Watch Now

What you'll learn:

protection on the top, front, back, and sides of the head.

Now let's upgrade your respiratory protection program. For filtering-facepiece (i.e., disposable) respirators, styles with exhalation valves or pleated designs can be much more comfortable than plain masks. And to upgrade comfort and protection levels, half-mask and full-face air purifying respirators combine comfort, wide view angle, and a full selection of replaceable filters and cartridges for hazard protection.

To round out this month's upgrade triathlon, you deserve an upgrade to your hand protection. New materials, technology, and designs make it better than ever to match the glove to the task by zeroing in on physical hazard protection (abrasion, cut, puncture, and tear resistance), chemical protection, and ergonomic comfort and flexibility. And, as a bonus, many gloves are available with a touchscreen design so workers can keep their gloves on while accessing mobile devices.

Want to know more about the upgrades available? Call us, because we have a first-class team ready to help, and that's a big part of what makes us unique. We are Saf-T-Gard International - ***Bringing Workers Home Safely Since 1936.***

Sincerely,
Richard A. Rivkin, Saf-T-Gard CEO and Chairman of the Board

- The importance of implementing a written hydration plan
- How to establish a supportive heat illness culture
- The latest updates on OSHA's National Emphasis Program (NEP) targeting heat stress
- Tips for staying compliant with OSHA regulations
- And much more!

Click [here](#) to reserve your spot.

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Saf-T-Gard is a major manufacturer, distributor, importer and exporter of safety solutions for industry since 1936.

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